

ORDER



Orders
Order / Rev: 703367
Alt Order #: 06242425
Product Desc: HOUSE MAJORITY PAC
Estimate: 1417
Flight Dates: 09/25/12 - 10/08/12
Original Date / Rev: 07/30/12 / 07/30/12
Order Type: Political

KPNX
Primary AE: Jim Quinn
Sales Office: T-PHI
Sales Region: NAT

Agency
Name: Waterfront Strategies/ POL
Buying Contact:
Billing Contact:
 1010 Wisconsin Ave Ste 800
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: House Majority PAC
Demographic: A35+
Product Codes: IS-Issue/Ballot,IS-Candidate/US House
Priority: P-2
Revenue Codes: AGY, GEN, POL

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/30/12	41	\$30,795.00	\$26,175.75
10/01/12	10/08/12	62	\$46,985.00	\$39,937.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	41	\$30,795.00	\$26,175.75	0.00
October 2012	62	\$46,985.00	\$39,937.25	0.00
Totals	103	\$77,780.00	\$66,113.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jim Quinn			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KPNX	18%	\$77,780.00
Market	100%	\$432,111.11

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAET	0%	\$0.00
KASW	1%	\$4,321.11
KBCZ	0%	\$0.00
KBPX	0%	\$0.00
KDRX	0%	\$0.00
KMCC	0%	\$0.00
KNAZ	0%	\$0.00
KNXV	22%	\$95,064.44
KPAZ	0%	\$0.00
KPHO	25%	\$108,027.78
KPPX	0%	\$0.00
KSAZ	19%	\$82,101.11
KTFL	0%	\$0.00
KTVK	13%	\$56,174.44
KTVW	0%	\$0.00
KUSK	0%	\$0.00
KUTP	2%	\$8,642.22
UNKWN	0%	\$0.00

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	KPNX	09/25/12	10/08/12	M-F 10-11a Kelly	CM	10-11a	MTWTF--	:30	4	\$300.00	P-2	0.00	NM	8	\$2,400.00
LIVE WITH KELLY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			4			\$300.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			4			\$300.00			0.00		
E 2	KPNX	09/25/12	10/08/12	Tonight Show Tonight Show	CM	1035-1135p	MTWTF--	:30	4	\$800.00	P-2	0.00	NM	8	\$6,400.00
TONIGHT SHOW															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			4			\$800.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			4			\$800.00			0.00		
E 3	KPNX	09/25/12	10/08/12	Late Night Late Night w/Jimmy F	CM	1135p-1235a	MTWTF--	:30	2	\$350.00	P-2	0.00	NM	4	\$1,400.00
JIMMY FALLON															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			2			\$350.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			2			\$350.00			0.00		
E 4	KPNX	09/25/12	10/08/12	M-F 11a-12p Today Show III	CM	11a-12p	MTWTF--	:30	2	\$225.00	P-2	0.00	NM	4	\$900.00
TODAY SHOW 3															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			2			\$225.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			2			\$225.00			0.00		
E 5	KPNX	09/25/12	10/08/12	M-F 1230-1p Millionaire (R)	CM	1230-1p	MTWTF--	:30	3	\$200.00	P-2	0.00	NM	6	\$1,200.00
MILLIONAIRE															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			3			\$200.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			3			\$200.00			0.00		
E 6	KPNX	09/25/12	10/08/12	M-F 12-1230p 12 News at Noon	CM	12-1230p	MTWTF--	:30	3	\$275.00	P-2	0.00	NM	6	\$1,650.00
12 NEWS @ NOON															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			3			\$275.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			3			\$275.00			0.00		
E 7	KPNX	09/25/12	10/08/12	M-F 3-4p Ellen	CM	3-4p	MTWTF--	:30	4	\$400.00	P-2	0.00	NM	8	\$3,200.00
ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			4			\$400.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			4			\$400.00			0.00		
E 8	KPNX	09/25/12	10/08/12	M-F 4-5p 12 News EVB	CM	4-5p	MTWTF--	:30	2	\$375.00	P-2	0.00	NM	4	\$1,500.00
12 NEWS EVB LIVE 4PM															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			2			\$375.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			2			\$375.00			0.00		
E 9	KPNX	09/25/12	10/08/12	M-F 430-5a M-F 430-5a	CM	430-5a	MTWTF--	:30	2	\$20.00	P-2	0.00	NM	4	\$80.00
12 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			2			\$20.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			2			\$20.00			0.00		
E 10	KPNX	09/25/12	10/08/12	M-F 5-530a 12 News Today	CM	5-530a	MTWTF--	:30	1	\$165.00	P-2	0.00	NM	2	\$330.00
12 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		09/25/12	10/01/12	MTWTF--			1			\$165.00			0.00		
Week:		10/02/12	10/08/12	MTWTF--			1			\$165.00			0.00		
E 11	KPNX	09/25/12	10/08/12	M-F 5-530p M-F 5-530p	CM	5-530p	MTWTF--	:30	5	\$550.00	P-2	0.00	NM	10	\$5,500.00

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12 NEWS AT 5PM															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTF--					5	\$550.00		0.00			
		Week: 10/02/12	10/08/12	MTWTF--					5	\$550.00		0.00			
E 12	KPNX	09/25/12	10/08/12	M-F 530-6a 12 News Today	CM	530-6a	MTWTF--	:30	1	\$185.00	P-2	0.00	NM	2	\$370.00
12 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTF--					1	\$185.00		0.00			
		Week: 10/02/12	10/08/12	MTWTF--					1	\$185.00		0.00			
E 13	KPNX	09/25/12	10/08/12	NBC Nightly News NBC Nightly News NBC NIGHTLY NEWS WITH BRIAN WILLIAM	CM	Various	MTWTF--	:30	1	\$2,000.00	P-2	0.00	NM	2	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTF--					1	\$2,000.00		0.00			
		Week: 10/02/12	10/08/12	MTWTF--					1	\$2,000.00		0.00			
E 14	KPNX	09/25/12	10/08/12	M-F 6-630p 12 News 6pm	CM	6-630p	MTWTF--	:30	1	\$900.00	P-2	0.00	NM	2	\$1,800.00
12 NEWS AT 6PM															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTF--					1	\$900.00		0.00			
		Week: 10/02/12	10/08/12	MTWTF--					1	\$900.00		0.00			
E 15	KPNX	09/25/12	10/08/12	M-F Today Show 7-9a NBC Today Show	CM	7-9a	MTWTF--	:30	2	\$650.00	P-2	0.00	NM	4	\$2,600.00
TODAY SHOW															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTF--					2	\$650.00		0.00			
		Week: 10/02/12	10/08/12	MTWTF--					2	\$650.00		0.00			
E 16	KPNX	09/28/12	10/05/12	Fri Prime B Grimm EFF FALL 2012 GRIMMEFF FALL 2012	CM	8-9p	----F--	:30	1	\$3,000.00	P-2	0.00	NM	2	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	----F--					1	\$3,000.00		0.00			
		Week: 10/01/12	10/07/12	----F--					1	\$3,000.00		0.00			
E 17	KPNX	10/05/12	10/05/12	Fri Prime C Dateline EFF FALL 2012 DATELINE 9PM EFF FALL 2012	CM	9-10p	----F--	:30	1	\$2,500.00	P-2	0.00	NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/01/12	10/07/12	----F--					1	\$2,500.00		0.00			
E 18	KPNX	10/01/12	10/08/12	Mon Prime C Revolution EFF FALL 2012 SMASH	CM	9-10p	M-----	:30	1	\$3,000.00	P-2	0.00	NM	2	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/01/12	10/07/12	M-----					1	\$3,000.00		0.00			
		Week: 10/08/12	10/14/12	M-----					1	\$3,000.00		0.00			
E 19	KPNX	09/29/12	10/06/12	Saturday Night Live Saturday Night Live SATURDAY NIGHT LIVE	CM	1030p-1205a	-----S-	:30	1	\$1,600.00	P-2	0.00	NM	2	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-					1	\$1,600.00		0.00			
		Week: 10/01/12	10/07/12	-----S-					1	\$1,600.00		0.00			
E 20	KPNX	09/29/12	10/06/12	530-6p 12 News Saturday 12 News Saturday NBC NIGHTLY NEWS SAT	CM	530-6p	-----S-	:30	1	\$700.00	P-2	0.00	NM	2	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-					1	\$700.00		0.00			
		Week: 10/01/12	10/07/12	-----S-					1	\$700.00		0.00			
E 21	KPNX	09/29/12	10/06/12	6-7p 12 News Saturday 6p News Now 1hr 12 NEWS SAT @ 6P	CM	6-7p (6:00 PM-6:30 PM)	-----S-	:30	1	\$700.00	P-2	0.00	NM	2	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-					1	\$700.00		0.00			

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E 21	KPNX	09/29/12	10/06/12	6-7p 12 News Saturday 6p News Now 1hr	CM	6-7p (6:00 PM-6:30 PM)	-----S-	:30	1	\$700.00	P-2	0.00	NM	2	\$1,400.00
		12 NEWS SAT @ 6P													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/01/12	10/07/12	-----S-		1				\$700.00		0.00			
E 22	KPNX	09/29/12	09/29/12	SAT TDY NBC Today Show	CM	Saturday Today	-----S-	:30	1	\$350.00	P-2	0.00	NM	1	\$350.00
		SATURDAY TODAY SHOW													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-		1				\$350.00		0.00			
E 23	KPNX	09/29/12	10/06/12	Saturday Morning News 12 News Sat Today	CM	Various	-----S-	:30	2	\$350.00	P-2	0.00	NM	4	\$1,400.00
		12 NEWS SATURDAY													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-		2				\$350.00		0.00			
		Week: 10/01/12	10/07/12	-----S-		2				\$350.00		0.00			
E 24	KPNX	09/30/12	10/07/12	Football Night in America Football Night in Am	CM	Various	-----S	:30	1	\$3,000.00	P-2	0.00	NM	2	\$6,000.00
		NFL PRESHOW													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S		1				\$3,000.00		0.00			
		Week: 10/01/12	10/07/12	-----S		1				\$3,000.00		0.00			
E 25	KPNX	09/30/12	10/07/12	Sun 8-10a 12 News Sun Today	CM	Various	-----S	:30	1	\$350.00	P-2	0.00	NM	2	\$700.00
		12 NEWS SUNDAY MORNING													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S		1				\$350.00		0.00			
		Week: 10/01/12	10/07/12	-----S		1				\$350.00		0.00			
E 26	KPNX	09/30/12	10/07/12	Sun Prime D Dateline	CM	9-10p	-----S	:30	1	\$2,000.00	P-2	0.00	NM	2	\$4,000.00
		EFF 5/27 DATELINE													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S		1				\$2,000.00		0.00			
		Week: 10/01/12	10/07/12	-----S		1				\$2,000.00		0.00			
E 27	KPNX	09/25/12	10/08/12	12 News 10pm M-SU 12 News 10 pm M-Su	CM	10-1035p	MTWTFSS	:30	3	\$1,500.00	P-2	0.00	NM	6	\$9,000.00
		12 NEWS AT 10PM													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/25/12	10/01/12	MTWTFSS		3				\$1,500.00		0.00			
		Week: 10/02/12	10/08/12	MTWTFSS		3				\$1,500.00		0.00			
E 28	KPNX	09/25/12	09/25/12	Tue Prime B Go On/ The New Normal	CM	8-9p	-T-----	:30	1	\$2,500.00	P-2	0.00	NM	1	\$2,500.00
		EFF FALL 2012 THE BIGGEST LOSER EFF FALL 2012													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 09/24/12	09/30/12	-T-----		1				\$2,500.00		0.00			
													Totals	103	\$77,780.00

*Tax 1 Note: Tax 0.5%.