Rep Order# 6816916 **Ver#** 1 **Status** New **Traffic Order#** **Printed:** 05/18/2012 3:13 PM
EC'd Yes **Last Received:** 05/18/2012 1:09 PM
Showing Buylines: All Lines

Station WAVY-TV NORFOLK, VA.
Advertiser ( ) .CROSSROADS GPS
Product CROSSROADS GPS-B
Estimate# 594
Buyer Noelle Ramsey
Phone#
Fax#

Agency ( ) CROSSROADS MEDIA
66 CANAL CENTER PLAZA, SUITE 555
ALEXANDRIA, VA 22314
Agency C/P1/P2/E 12/11/594
Flight Dates 05/23/2012 - 05/29/2012
Hiatus Weeks

Rep Firm
Sales Office ( ) PHILADELPHIA
Salesperson ( ) ANJIE BRADY

Salesperson Phone# 215-567-6005
Salesperson FAX# 215-567-5938

-- CONTRACT COMMENT --

SC=*

-- REMARKS --

THIS IS A NEW CONTRACT
TOTAL 5,600
PLS CONFIRM ASAP
THANKS,ANGELA

LT	Ln	Day	Time	Program	Len	Rate	Dates	Spots/Week	# of Weeks	Total Spots	Total Cost	Daypart
	1	TH	5A-6A	WAVY NEWS-5A	:60	$700.00	05/24-05/24	1	1	1	$700.00	
Rating: 4.5												
	2	M	5A-6A	WAVY NEWS-5A	:60	$700.00	05/28-05/28	1	1	1	$700.00	
Rating: 4.5												
	3	W	5P-530P	WAVY NEWS10-5	:60	$1,400.00	05/23-05/23	1	1	1	$1,400.00	
Rating: 5.3												
	4	F	5P-530P	WAVY NEWS10-5	:60	$1,400.00	05/25-05/25	1	1	1	$1,400.00	
Rating: 5.3												
	5	TU	5P-530P	WAVY NEWS10-5	:60	$1,400.00	05/29-05/29	1	1	1	$1,400.00	
Rating: 5.3												

--REPORT TOTALS---

Report Totals: 5 / $5,600.00

--SALES MONTHLY TOTALS--

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May 12: 3 / $3,500.00 Jun 12: 2 / $2,100.00

Sales Totals: 5 / $5,600.00

Station Totals: 5 / $5,600.00

Lines not sent/rcld/rtrn: 0 / $0.00

---COMPETITIVE---

Market Totals	$20,000	CATV	0%	WAVY	28%	WGNT	0%	WPXV	0%	WTKR	25%
		WTVZ	9%	WVBT	4%	WVEC	34%				

---COMPETITIVE COMMENTS---

COMPETITIVE IS ESTIMATED

Books NOV10, MAY11, ENOV11
Demos RA35+

--- CREDIT RISK ---

CASH IN ADVANCE